



DECADE PRICING

As noted elsewhere, the final price you will pay for a new ERP system is a complex calculation, involving many variables that can change from day to day. Not the least of these is "how hungry is this vendor for my business?" For this reason you will seldom find published pricing for enterprise-level systems without extended discussions and negotiations with a systems vendor. While this is true for Foresight as well, we do believe that you should have *some* idea as to the costs you may incur for a project of this scope.

The MXP/Decade system is priced by application suite and by the number of Client Access Licenses (CALs). Each CAL allows a single simultaneous connection to the system, so you can equate this, roughly, to your projected number of users.

The following are our LIST prices effective October 12, 2015:

	Number of CALs		
	1 - 10	11 - 50	51+
Decade Database - Active	\$300.00	\$5,000.00	\$25,000.00
Decade Database - Hot Backup	200.00	2,000.00	6,500.00
Decade Core Modules	200.00	4,000.00	11,000.00
Decade Financial Suite	200.00	3,000.00	13,500.00
Decade Distribution Suite	100.00	3,000.00	16,500.00
Decade Manufacturing Suite	50.00	2,000.00	14,000.00
Decade Service Suite	100.00	3,000.00	16,500.00
Client Access Licenses (each)	3,000.00	1,100.00	750.00
Annual Maintenance	18% of list	18% of list	18% of list

For example, a 25-CAL system for a Distribution organization would be priced as follows:

Database	5,000.00
Applications (Core.FIN,DIS)	4,000.00 + 3,000.00 + 3,000.00
CALS (25 @ 1,100.00)	27,500.00
Total License Cost	42,500.00 (or \$1,700.00 per user)

Implementation costs are probably the largest variable in your budgeting for a new system. Factors involved will include the current system(s) in place, your level of sophistication in ERP systems usage as well as your internal IT staff knowledge and expertise, how much you elect to spend on internal versus external resource for installation and knowledge transfer, etc. In general, you should expect to spend a minimum of 2 times the license fees for implementation services. Should you elect to implement a Foresight solution, we will work with you closely to develop an implementation budget, detailing exactly what services we are to perform, and exactly what our rates will be to perform those services.